

Frequently Asked Questions!

Q: How do I get my cards?

A: Attend your District Roundtable in March. A unit registers to sell and can request a specific number of cards. The unit leadership distributes and manages their card sale.

Q: Can I sell Camp Cards if my unit does not?

A: Yes. In the rare occurrence that a unit does not sell cards, a parent/family can complete the same forms and follow the same rules as a unit. You are a Single Seller. Speak with Meg Chappell at the Scout Service Center, or your District Executive.

Q: Do we have to spend the money on camp attendance?

A: No. The unit committee leadership (and the Scouts) can decide how best to use the funds in support of their Scouting program. The card sale can help fund any Scouting expense such as uniforms, weekend camping trips, new camping gear, Boys Life magazines, etc. Additionally, this sale helps your local council subsidize the real costs of operating a scout camping facility and unit field service.

Q: When is the sale?

A: It is popcorn in the fall and camp cards in the spring! The sale is from March to end of April. All sales and unsold cards are expected to be returned at the end of April, or by published deadlines to the council service center. Units and Parents can purchase cards at the end of the sale and keep selling, if they wish.

Q: How many cards should I order? How many cards can I get?

A: Each unit can receive 10 cards per active Scout to begin. There are a limited number of cards per district, so you should encourage Scouts to sell and return funds ASAP so you can get more cards!

Q: How should I handle the money and cards?

A: Treat the Camp Cards like money! Camp cards can generate a lot of **CASH**. Please collect money from your Scouts regularly to avoid potential issues such as loss and mishandling of funds. **ALL** cash and checks should be properly deposited into the unit's checking account. The unit submits a check to NWGA at the Rome or Dalton Service Centers to receive more cards, or to close out the their account.

Q: Can our unit accept debit or credit cards?

A: What's in your wallet? In today's world, many people do not carry any cash. You can sell more cards if you get a card reader for a smart phone. The fees are inexpensive compared to the potential sales lost by not having a card reader. Plus, patrons are likely to purchase more cards with a debit card vs. cash. Patrons will likely be willing to pay the additional convenience fee to use their card, or the unit can choose to absorb the fee.

Q: How do I settle our account?

A: The money due to the Council Service Center should be remitted with a single unit check, or a money order. Please be sure that your check is identified with your unit type and unit number (*ex. Pack 123, Camp Card Sales*). Unsold cards must be returned.

Q: When and where do I settle my account?

Units are encouraged to submit their funds and unsold cards at the Rome or Dalton Service Centers, OR the settlement may be done by an appointment with Meg Chappell or your District Executive NO later than May 3.

Q: How should my unit set a sales goal?

A: Units should set a goal based on the number of active Scouts and the Scouts who want to attend camp or buy camping gear. Units may want to set individual goals for their Scouts to help pay a certain portion of their trip to camp by selling the Camp Cards.

Q: What are the rules for returning any unsold cards?

A: Units can return unsold, intact cards. Returns are due along with payment by published dates. However, it is important that parents and volunteers recognize that the design and production of these plastic discount cards require a significant investment of both time and money! Please make every effort to sell all of your cards because every card sale helps all Scouts across your service area.

Q: Can I get more cards once the sale is underway?

A: Yes, a unit can usually receive additional cards if they run out. More cards can be obtained from your district camp card chairman, your local district executive, or the Scout Service Centers. **In order to get more cards, you need to submit money for the cards you have sold.**

Q: Every district has different cards. Can we sell the other district cards too?

A: Yes! Each of the 3 districts has a card designed for their counties. Most districts have a very different and localized card. Different card offerings might increase your sales. You may check-out, or simply purchase these different district cards at the Scout Service Centers. However, the number of cards is LIMITED.

Q: How do I start my sale?

A: Begin with your immediate local family members: parents, cousins, grandparents, aunts and uncles, etc. Consider purchasing some cards as a great **“Thank You Gift”** for teachers, pastors, co-workers, community heroes, etc. Keep some in your car for shopping at local vendors!

Q: Where should Scouts sell these cards?

A: Door to door, Church gatherings, neighborhoods, parent’s workplace, local businesses, community / sponsoring organization, festivals, ballgames, etc. **TIP: Ask your District Executive where there is a town or neighborhood that a local Scout unit is not fully taking advantage of the camp card opportunity.**

Q: My unit is going to another summer camp; can we participate in the sale?

A: YES, a unit can use its share of the proceeds of this sale toward any Scouting adventure it chooses. The unit committee decides how the funds can be used. However, Campership rewards can only be used with NWGA.

Q: Can a Scout wear his uniform while selling Camp Cards?

A: **YES, this is a council approved money earning project.** So, just like the popcorn sale, a Scout is encouraged to wear his uniform while participating. As a reminder, other unit fundraisers such as pine straw, BBQ sales, car washes, bake sales, etc. REQUIRE that a **“Unit Money-Earning Application”** be reviewed and approved by both the unit charter partner and your district’s finance committee chairman, or submitted to the council for review by the council finance committee.

Q: How can I help get a great local business/restaurant on the Camp Card for next year?

A: Many of the discounts on the card are locally owned businesses of Scout Parents, former Scouts, and community minded individuals that just want to support local youth. Our parents and volunteers often suggest businesses and then help “open the door” for the local District Executive to speak with the owner about becoming a card vendor. Currently, there is not a vendor fee to advertise on our card, the businesses simply honor the discount. Contact Meg Chappell or your District Executive if you can help. Be sure to thank the vendors for supporting local Scouting!